



Canteen / on-site catering provider at Dogs West, Southern River

Introduction:

Dogs West, a premier canine facility located at 602 Warton Road in Southern River, Western Australia, is seeking an experienced and dedicated canteen provider to enhance our visitors' overall experience. We invite you to submit an Expression of Interest (EOI) to become our preferred canteen partner and contribute to our vibrant community.

Dogs West is renowned for its state-of-the-art facilities, including dog show rings, training areas, and event spaces that attract dog enthusiasts from across the region. As the go-to destination for various dog-related activities and events, we believe that offering high-quality food services is essential to enriching the experience of our members, competitors, and spectators.

This opportunity could be especially attractive to a catering or food truck business owner interested in using the kitchen as its home base during the week and deliver an agreed menu on nominated weekends and special events.

Key Details:

Location: Dogs West, 602 Warton Road, Southern River, WA 6210

Duration: Initial contract period of 12 months. Longer terms will be considered depending on the investment and service outlined in the Expression of Interest.

Commencement: **TBC**

What We Are Looking For:

We are seeking an experienced canteen provider/caterer with the ability to meet the needs of our activities and events, predominately on weekends.

Our ideal partner should possess the following qualities and capabilities:

- Culinary Expertise:** We require a provider with a proven record of delivering excellent food experiences quickly and efficiently. The ability to quickly prepare and serve an interesting range of delicious and wholesome meals, snacks, and beverages is crucial. Special consideration will be given to those who can accommodate dietary preferences and provide options suitable for dog event competitors and spectators.
- Operational Excellence:** Efficiency and smooth operations are key to providing a seamless experience. The successful applicant must have a strong operational background, including expertise in inventory management, food safety compliance, and efficient queuing systems. Your ability to manage high-demand periods, such as during dog shows and events, will be essential.
- Customer Service Focus:** Dogs West is committed to providing outstanding service to all visitors. We expect our canteen provider to align with this vision and prioritize excellent customer service. Friendly, well-trained staff who can handle high volumes and ensure a positive and welcoming atmosphere are essential.
- Hygiene and Safety:** Maintaining the highest standards of hygiene and safety is paramount. The chosen provider must demonstrate strict adherence to food safety regulations, including proper

food handling, storage, and preparation practices. Attention to detail, cleanliness, and regular maintenance of the canteen area are expected.

5. **Business Acumen:** As our canteen provider, you will operate as an independent business within Dogs West. Strong financial management skills, a sound business plan, and the ability to offer competitive pricing while ensuring quality are vital.

Submission of Expression of Interest (EOI): To express your interest, please provide the following information:

1. Company profile and background
2. Relevant experience in managing canteens, especially in a high-demand environment
3. Menu samples, highlighting the range of food and beverage offerings
4. Outline of your customer service approach and strategies for maintaining high standards
5. Proposed pricing structure and any unique value-added services
6. References from previous clients, if available

Please submit your comprehensive EOI no later than **4:30pm on 16 August 2024** via email to k9@dogswest.com. Should you have any inquiries or require further clarification, please do not hesitate to contact us at k9@dogswest.com.

We appreciate your time and effort in considering this opportunity. We look forward to receiving your Expression of Interest and exploring the potential of partnering with you as our dedicated canteen provider at Dogs West.